



# BEST EVER BENCHMARKS



<b>METRICS</b>	<b>BEST DAY EVER (BDE)</b>	<b>BEST WEEK EVER (BWE)</b>	<b>BEST MONTH EVER (BME)</b>	<b>BEST YEAR EVER (BYE)</b>
Dials				
Sets				
New Sets				
COI Meetings				
Referrals				
Leads from D's				
Initials (R1)				
In depths (R2)				
Offers (R3)				
Accepted Offer				
Contracts				
Campus Events				